

Healthcare Together

Delivering Successful Tenders



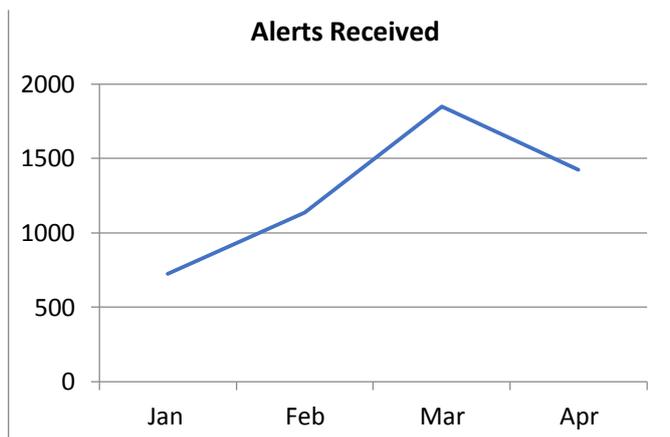
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We have reviewed nearly 8000 tender opportunities since we launched in late September last year which equates to 240 opportunities per week. Further analysis is then required to ensure the opportunity is currently suitable for community pharmacy as a prime provider or whether it may be of interest to community pharmacy through a route such as subcontracting. We regularly review the service so please feel free to contact us if you feel we need to make amends to the service to ensure we are capturing all opportunities.

It has been a real pleasure meeting many of you at your regional meetings and look forward to meeting more of you over the next few months. Please get in contact with us if we can be of any assistance.

Scanning service facts for March - April

- Alerts received have been rising since the beginning of the year with over a 55% increase month on month from January to March with a dip in April due to Easter
- Local authorities continue to be the main commissioner type, with a three fold increase in April for CCGs
- Over 30% of opportunities were market engagement



Focus on Dynamic Purchasing System (DPS)

The tender scanning service has highlighted opportunities under the DPS recently so here is a little more information to explain what these are..... DPS provides a shortlist of suppliers from which buyers can conduct an e-competition for tenders. Suppliers can apply to join the DPS at any point during its cycle and there is no legal limit on the number of suppliers.

There are normally 2 stages; the first stage sees a contracting authority issue a call for competition expressing their intention to establish a DPS. After the authority has submitted its notice, applicants have 30 days minimum to respond. All suitable applicants, who meet the selection criteria and avoid exclusion, are mandatorily admitted onto the Dynamic Purchasing System.

The second stage enables the authority to award specific contracts. This is done by inviting all suppliers in the relevant category to tender. The usual timescale for return of tenders is 10 days and the authority will select the winning bid or bids.

Not enough time to write your bid? We have a team of tender writers who are able to develop your bids to provide you with the best chance of success. Even if you have left it to the last minute, please get in touch to receive a FREE no obligation quote.

Contact us: Get in touch with us to see how we can support you
enquiries@healthcaretogether.co.uk or visit the website www.healthcaretogether.co.uk

