



GMLPC
Supporting Community Pharmacy
in Greater Manchester

Greater Manchester LPC Annual General Meeting 2018

Sunday 23rd September 2018

Manchester Conference Centre, Sackville Street, M1 3BB

Welcome

Aneet Kapoor,
Chair of Greater Manchester LPC



Annual Accounts

Bruce Prentice,
Treasurer of Greater Manchester LPC



Context



- First full-year accounts
- Mindful of financial pressures facing pharmacies, so we:
 - Held levy constant
 - Reduced our operating costs
 - Secured funding for pharmacy training/pilots (e.g. HEE, sponsorship, project funding)
 - Supported contractors to achieve maximum Quality Payments
- Solid financial position so we can invest in workstreams

Workstreams 2018/19



Service Matrix

Three-tiered approach:

- Harmonised baseline of services (Level 1)
- Tiered framework of future services – with implementation / action plan. Ideal for localities (Level 2)
- Advanced Services to further develop the pharmacy profession (Level 3)
- Allows the Academy to be GM-wide and cross-covering

Service Dashboard

- Up-to-date dashboard with information about service delivery in GM pharmacies
- Data on Advanced and Enhanced services
- Allows us to provide targeted support to pharmacies, as well as showing commissioners where gaps are: i.e. new service opportunities
- Enables Contractor Care programme

GM Healthcare Academy

- Vehicle for engaging pharmacy teams & training/support
- Aimed at whole pharmacy team, not just pharmacists
- Potential opportunity for collaboration with other professions
- Includes locums to upskill and enhance pharmacy resilience / service continuity

Contractor Care Programme

- Uses dashboard to provide appropriate, targeted support to individual pharmacies
- Focused support in localities as part of the implementation plan for new services
- Assists contractors to respond rapidly to change / opportunities
- Built into GMLPC office daily working

Annual Accounts



- Total income: £804,366
- Total expenditure £769,396
- Net annual surplus: £34,505
- Retained surplus carried forward: **£456,261**
(incl £421,756 brought forward from 2016/17)

Notes:

- Members' fee claims: £22,778 (£32,261 in 2016/17)
- Members' expenses claims: £2,358 (£2,129.87 in 2016/17)

Voting papers should be completed by GMLPC contractors and placed in the box at the registration desk

Introduction & context

Aneet Kapoor,
Chair of Greater Manchester LPC



Reflections



Community pharmacy's toughest ever year...

Funding cuts

Category M

**Shortages /
supply issues**

**Closures /
changes of
ownership**

We have fought GMLPC contractors' corner:

**Convincing
commissioners of
community
pharmacy's value
& potential**

**Gaining valuable
support for
pharmacy's cause
from from other
professions**

**Alerting key
influencers to risks
of underfunding
community
pharmacy**

Key successes



We retained all local services, many on improved terms

Our extensive Quality Payments support helped **592** pharmacies make successful claims

GM Healthcare Academy: a new vehicle for developing & supporting you

Strong progress with our vision for simplifying local commissioning

90% GM pharmacies are now HLP Level 1

Flu support



More flu vaccinations in 2017/18 than ever before in Greater Manchester pharmacies

60%

increase on
year before

68,216

NHS flu
vaccinations



We provided
campaign packs to
help pharmacies
promote the service

496

Gtr Man
pharmacies



Challenges we face



Embracing change and community pharmacy's new service-led future: patient care/support

- GM Healthcare Academy and GMLPC will support pharmacies through change

Our future as pharmacies depends on us all...

- Stepping up to embrace new service opportunities
- Delivering what we promise – or risk services being decommissioned
- Working together to demonstrate pharmacy's value & credibility as a provider of health & care

Challenges we face



Brexit: UK set to leave EU on 29th March 2019

- Pharmacies told NOT to stockpile
- Manufacturers etc asked to hold 6 weeks' extra stock
- Financial uncertainty: impact on economy/public finances
- Regulatory uncertainty

Falsified Medicines Directive (FMD)

- Comes into effect on 9th February 2019
- Book onto our FMD event (**Thu 22nd Nov**) & look out for GMLPC tip guides from Oct
- Barcode Unique Identifier (UI) & anti-tampering device (ATD) on new medicine packs
- Pharmacies will have to visually check ATD & scan and check UI. Requirements: Connection to UK Medicines Verification System, software, scanner
- Guidance at <https://fmdsource.co.uk>

Final thoughts



Community pharmacies are resilient:

We will adapt to change & adopt new ways of working to deliver vital healthcare services to our patients/customers

Commissioners & other providers see our potential

GM Healthcare Academy & GMLPC will support contractors & pharmacy teams to embrace a new, service-led future

Annual Report

Adam Irvine,
Chief Executive of Greater Manchester LPC



Our strategy



Leading Pharmacy
Through Devolution

Supporting Practice

GMLPC

Developing Future
Services

Championing &
Promoting Pharmacy

Performance in 2017/18



Services

Retained all local services, many with better terms

Harmonised specs & simpler claims process

New services/pilots (GM-wide & localities)

Evaluations of former pilots

Examples include:

GM-wide: Inhaler technique. **Bury:** MAS & move to PharmOutcomes. **Manchester:** eRD & Vitamin D. **Oldham:** harmonised NX & SC. **Rochdale:** Champix, C-cards, harmonised NX & SC. **Salford:** vaping, harmonised NX & SC. **Trafford:** AF pilot, harmonised NX & SC. **Wigan:** smoking cessation

Performance in 2017/18



Leading pharmacy through devolution

Key decision-making bodies

Securing support for community pharmacy

Working with localities

Pharmacy LPN (incl health campaigns)

Performance in 2017/18



Supporting practice

CPD, training & events (incl HLP & webinars)

Quality Payments, flu, tips & guidance

Contractor care, medicines mgt, applications, PNAs etc

GM Healthcare Academy

Performance in 2017/18



Championing & promoting community pharmacy

**Stakeholder
meetings / visits
(incl MPs)**

**Working with
partners / other
professions**

**Media,
publications,
events & case
studies**

Consultations

Context for future work



Current challenges:

- Funding (pharmacies & commissioners)
- Service-led future
- Collaboration / partnerships
- Current fragmentation
- Public awareness
- Uncertainty (incl Brexit & FMD)

Our vision:

Harmonising baseline services:

Enhanced equity of access

Tiered approach to innovation:

Baseline, plus services tailored to locality and/or individual patients

Training/support with change:

Training academy

Clinical skills

Change management & resilience

Transformation funding

Our priorities for 2018/19



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Enabling transformation



Three enabling streams:

- Service design (baseline & framework)
- Workforce engagement / development
- Service delivery funding

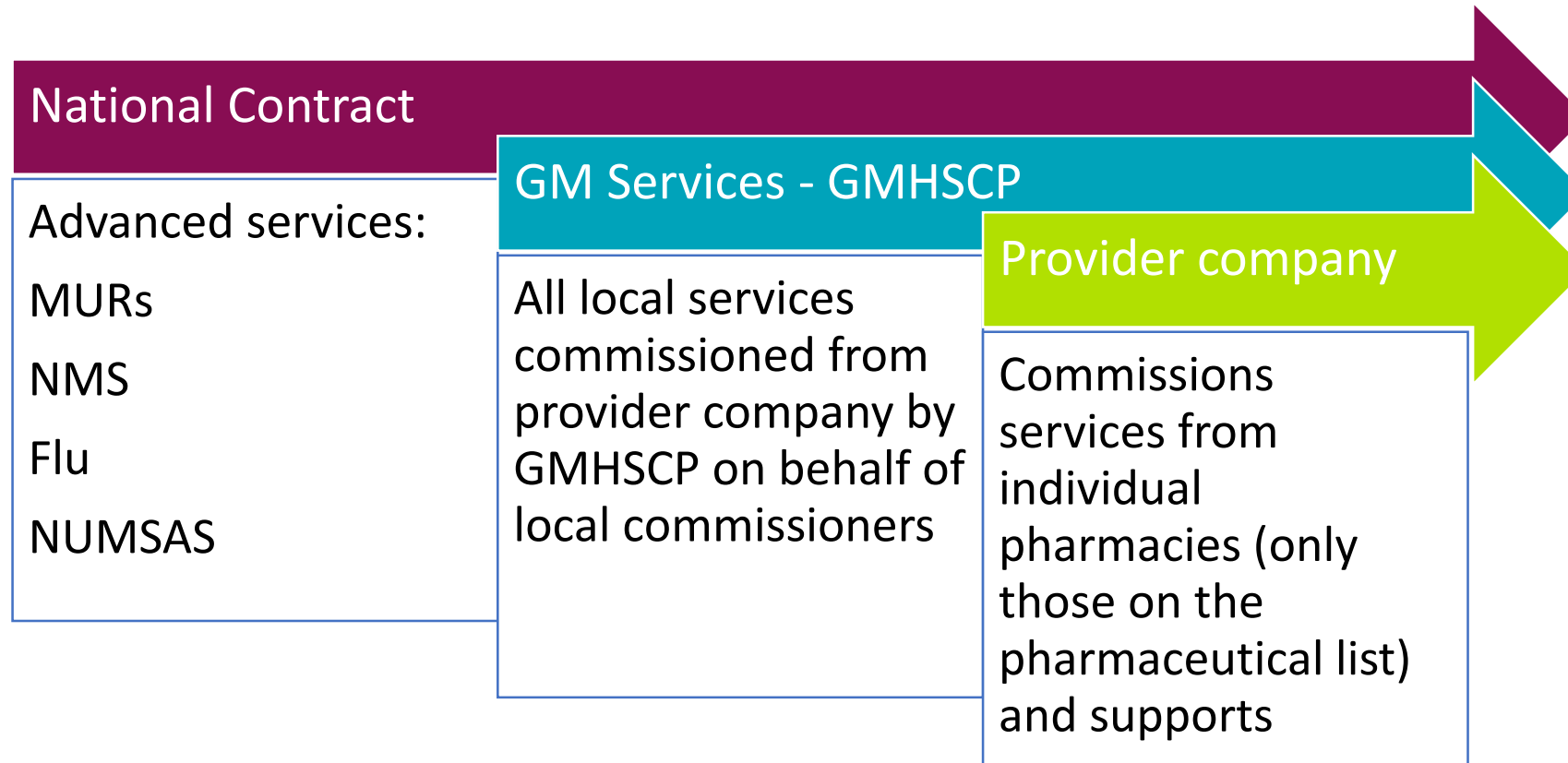


Route of achievement:

- GMLPC / Commissioners
- GM Healthcare Academy
- Commissioning Review

**GMLPC is focusing discussions within Greater Manchester
This is a key part of Greater Manchester's LPN Pharmacy Plan**

Commissioning Model Work



We are working with colleagues at Bolton LPC, GMHSCP, and CHL to ensure this model works for all parties

Questions & comments