

# CONTRACTOR UPDATE FROM YOUR LPC COMMITTEE

October 2018



## About this update

This short report explains how GMLPC is working on behalf of local pharmacy contractors and your teams. It is published every two months after the LPC Committee meeting. You can access further information about LPC meetings [here](#). Our [weekly newsletters](#) provide more regular news and updates on GMLPC and community pharmacy in Greater Manchester.

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## Actions for contractors:

- [Book onto](#) our FMD, Quality Payments & IG event on 22<sup>nd</sup> November (AJ Bell Stadium, Eccles)
  - Record your Stoptober health promotion activity on PharmOutcomes
  - Book onto our Optimising MUR Delivery events on 11<sup>th</sup> October ([Salford](#)) or 29<sup>th</sup> October ([Bury](#)) and/or our Managing Eye Conditions in Community Pharmacy [webinar](#) on 30<sup>th</sup> October
  - Don't forget your Q2 MUR/NMS submission by 10<sup>th</sup> working day of October
  - North Manchester pharmacies: Please complete our [short survey](#) to gauge interest in a potential hypertension service by 12noon on Friday 12<sup>th</sup> October
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## Update from GMLPC committee meeting (19<sup>th</sup> Sep) and our work over the last two months:

### Commissioning intentions: GMLPC meetings with your local commissioners

We have been very busy over the last two months visiting local CCG and public health commissioners to discuss ways we can help them simplify the process of commissioning and managing community pharmacy services. Claire Dickens (our Deputy CEO and Operations & Development Manager) and Rikki Smeeton (our Commissioned Services Lead) have travelled the length and breadth of Greater Manchester to meet commissioners in each borough, and they have been getting a very positive response.

As mentioned in previous briefings, we have been working with Greater Manchester's NHS England commissioners and partner organisations to see how we can simplify the commissioning of services such as EHC, smoking cessation and minor ailments. Our aim is to achieve greater harmonisation across Greater Manchester – e.g. by having the same specification and accreditation requirements for all minor ailments services – and to simplify the way services are commissioned and run, making life much easier for pharmacies, patients and commissioners. Look out for more news on this over the next few months.



## **GM Community Pharmacy Conference & GMLPC AGM: 23<sup>rd</sup> September**

We had a great turnout for our second Greater Manchester Community Pharmacy Conference and GMLPC AGM, which took place on 23<sup>rd</sup> September. One of the highlights was the keynote speech from new PSNC Chief Executive Simon Dukes. He was realistic about the challenges (e.g. FMD and Brexit) and financial pressures affecting pharmacies but also stressed that there are real opportunities for community pharmacy, if appropriately remunerated, to help solve some of the problems facing the NHS.

During the AGM, GMLPC Chief Executive Adam Irvine and Chair Aneet Kapoor described progress made in 2017/18 – including the fact we have retained all locally-commissioned services, many on better terms for contractors, and the success of GMLPC contractors in last year's Quality Payments. Adam and Aneet also outlined our extensive work plan for 2018/19, including the launch of the new GM Healthcare Academy, contractor care programme, and work to simplify local commissioning and reduce bureaucracy for contractors. Contractors voted unanimously to approve our Annual Accounts for 2017/18. [Slide-decks from most sessions are available on our website.](#)

Attendees also enjoyed a session on contract compliance and improving the bottom line in community pharmacies, along with a choice of CPD seminars including Consulting with Children, Simplifying Your NMS Process, Dermatology, Topical Eye Medication, and Sexual Health & EHC, plus an opportunity to learn more about revalidation and participate in peer discussion.

Feedback from the conference was overwhelmingly positive, with 95% of attendees rating it excellent or very good. One delegate said there was: "A really good mix of sessions, from local strategy to PSNC strategy and good opportunities for networking. Excellent session on children and young people – brilliant insights from GM community pharmacists." Other comments including "amazing", "really good session", and "great opportunity to network". We would like to thank everyone who attended and all our sponsors, presenters and exhibitors.

## **FMD, Quality Payments and the Data Security & Protection Toolkit: Everything You Need To Know (22<sup>nd</sup> Nov)**

Book now for this special event, which we've arranged with GM Healthcare Academy on Thursday 22<sup>nd</sup> November. It's a unique opportunity to learn, understand and prepare your action plan to comply with the Falsified Medicines Directive (FMD), the new NHS Data Security & Protection Toolkit, and to achieve your Quality Payments. The event is open to all Greater Manchester community pharmacy contractors and is designed to simplify all the noise and bring you the essential information. Due to diary and workload pressure, we can only run this event once – we hope you or a colleague can attend. [Find out more & book your place.](#)

## **GMLPC committee update**

The last GMLPC committee meeting (19<sup>th</sup> September) covered topics including branded generics, this year's flu service, and plans for the Greater Manchester Community Pharmacy Conference and GMLPC AGM, which took place on 23<sup>rd</sup> September, among other topics. (The 19<sup>th</sup> September was a half-day committee meeting rather than the usual full day.)



Committee members also looked at the first drafts of a new GMLPC service dashboard that we are developing to give us detailed insight into commissioned pharmacy services across Greater Manchester. Once developed, the dashboard will enable us to offer contractors personalised support and accurate data about the services they provide and opportunities to increase their income and to benefit their patients. The committee also heard about progress with the Hepatitis C pilot – 40 patients have now had Hepatitis C tests in four of the eight pharmacies involved in the first stage of the pilot.

The next GMLPC committee meeting will be on Wednesday 10<sup>th</sup> October at Crompton Room, Piccadilly House, Manchester, M1 2AP. The agenda will be published nearer the time. Contractors are welcome to attend the open session of the meeting – please let us know 48 hours in advance if you would like to attend by emailing [enquiries@gmlpc.org.uk](mailto:enquiries@gmlpc.org.uk). You should also read this [guidance on attending our committee meetings](#).

### North Manchester: Potential hypertension service

We have been working with Manchester’s public health team on the possibility of running a hypertension service in community pharmacies in the North Manchester area. Conversations are still at a very early stage and the main focus is to understand the appetite within pharmacies for such a service. Early indications suggest that the service would be two-pronged. The first part would be solely a ‘find/detection’ service with a referral back into General Practice. If this is successful, there is then an opportunity to extend this and create a ‘find and treat’ service, which would include managing patients post-diagnosis.

We would be grateful if North Manchester-based pharmacies could complete this [short survey](#) to let us know if this service would be of interest to you and your pharmacy **by 12 noon, Friday 12th October**. We will continue to work closely with commissioners to negotiate appropriate levels of funding for this service and to ensure that the service design is fit for purpose. If you have any queries about this work, please do not hesitate to contact the office team on [enquiries@gmlpc.org.uk](mailto:enquiries@gmlpc.org.uk).

### GMLPC CEO’s column in P3 magazine

The latest issue of P3 magazine features a column by GMLPC Chief Executive Adam Irvine. In the article, Adam explains how we are making sure community pharmacy is fully involved in health service developments across all of Greater Manchester’s localities. He also describes how community pharmacy can help Greater Manchester achieve its health priorities, including fewer deaths from cardiovascular disease and cancer, and more people supported to stay well for longer in their own homes. Adam also explains what progress is being made in different localities. Copies should be arriving in pharmacies shortly, but you can also read [the article online here](#).

### Record your Stoptober health campaigns activity on PharmOutcomes

We are urging all community pharmacies to record their health campaigns activity on PharmOutcomes so we have strong data on the volume of working taking place across Greater Manchester. We know pharmacies put a lot of effort into health promotion but if you don’t record the interventions and conversations taking place in your pharmacies, we can’t evidence that to commissioners and potential funders.

**The Greater Manchester population health team wants to invest in services that will raise awareness of health messages and help improve health outcomes over time.** Pharmacy could play a significant role in this, so there is scope for commissioned services, if we can show them evidence of what pharmacies are already achieving. Please use the [Stoptober tally chart](#) to record interventions as they happen, and upload it to PharmOutcomes at the end of the month. It's listed under Greater Manchester Mandatory Health Campaigns as 'Stoptober 1<sup>st</sup>-31<sup>st</sup> October).

### **GM Healthcare Academy: upcoming training & events**

GM Healthcare Academy is our new vehicle for arranging training, education and networking events to support you and your teams. Visit [www.gmhealthcareacademy.org.uk](http://www.gmhealthcareacademy.org.uk) or email [contact@gmhealthcareacademy.org.uk](mailto:contact@gmhealthcareacademy.org.uk) for the full programme. Here are some key dates for your diaries:

- **Optimising MUR Delivery** – [Book for Salford \(11<sup>th</sup> Oct\)](#). [Book for Bury \(29<sup>th</sup> Oct\)](#).  
Registration & refreshments at 6.30pm, training from 7pm-9pm.
- **Webinar: Managing eye conditions in Community Pharmacy** – Webinar from 7.30pm-8.30pm, Tue 30<sup>th</sup> October. [Register now](#).
- **FMD, Quality Payments & IG: Everything You Need To Know (22<sup>nd</sup> Nov)** – [Book now](#). Registration & refreshments 6.30pm, training from 7pm. AJ Bell Stadium, 1 Stadium Way, Barton-upon-Irwell, M30 7EY.
- **Save the date: Integrated Working with GPs (7th & 28th November)**. Venues and further details will be published in due course.