

## NHS PRESCRIPTION AND REMUNERATION STATISTICS FOR CHEMISTS IN WALES

|                              | <u>2013/14</u>                        |                                  | <u>2014/15</u>                        |                                  | <u>2014/15</u>              |                        |
|------------------------------|---------------------------------------|----------------------------------|---------------------------------------|----------------------------------|-----------------------------|------------------------|
|                              | <u>November</u><br><u>per Rx in £</u> | <u>YTD</u><br><u>per Rx in £</u> | <u>November</u><br><u>per Rx in £</u> | <u>YTD</u><br><u>per Rx in £</u> | <u>November</u><br><u>%</u> | <u>YTD</u><br><u>%</u> |
| Ingredient Cost              | 7.08                                  | 7.14                             | 7.14                                  | 7.02                             | 0.8%                        | -1.8%                  |
| Less: Discount               | -0.56                                 | -0.57                            | -0.57                                 | -0.56                            | -0.9%                       | 2.2%                   |
| Sub-total                    | 6.52                                  | 6.57                             | 6.57                                  | 6.46                             | 0.8%                        | -1.7%                  |
| Container                    | 0.03                                  | 0.03                             | 0.03                                  | 0.03                             | 1.2%                        | 1.5%                   |
| <b>Cost of Sales</b>         | <b><u>6.55</u></b>                    | <b><u>6.60</u></b>               | <b><u>6.60</u></b>                    | <b><u>6.49</u></b>               | <b><u>0.8%</u></b>          | <b><u>-1.7%</u></b>    |
| Fees                         | 1.89                                  | 1.88                             | 1.73                                  | 1.86                             | -8.5%                       | -1.2%                  |
| <b>Gross Profit</b>          | <b><u>1.89</u></b>                    | <b><u>1.88</u></b>               | <b><u>1.73</u></b>                    | <b><u>1.86</u></b>               | <b><u>-8.5%</u></b>         | <b><u>-1.2%</u></b>    |
| <b>Total Payment/Rx</b>      | <b><u>8.44</u></b>                    | <b><u>8.49</u></b>               | <b><u>8.33</u></b>                    | <b><u>8.35</u></b>               | <b><u>-1.3%</u></b>         | <b><u>-1.6%</u></b>    |
| Gross Profit %               | 22.4                                  | 22.2                             | 20.7                                  | 22.3                             | -7.3%                       | 0.4%                   |
|                              |                                       |                                  |                                       |                                  | <u>%</u>                    | <u>%</u>               |
| Total NIC £m                 | 42.3                                  | 345.4                            | 41.6                                  | 347.3                            | -1.5%                       | 0.5%                   |
| Total Rx Volume m            | 6.0                                   | 48.3                             | 5.8                                   | 49.5                             | -2.3%                       | 2.4%                   |
| Total Fees £m                | 11.3                                  | 91.1                             | 10.1                                  | 92.1                             | -10.6%                      | 1.1%                   |
| <b>Total Gross Profit £m</b> | <b><u>11.3</u></b>                    | <b><u>91.1</u></b>               | <b><u>10.1</u></b>                    | <b><u>92.1</u></b>               | <b><u>-10.6%</u></b>        | <b><u>1.1%</u></b>     |

Note fees excludes MUR, oxygen, IT payments and payments to ESPS pharmacies